DATA COLLECTION RESULTS



### **PRESENTERS**





Program Manager, Michigan Moonshot

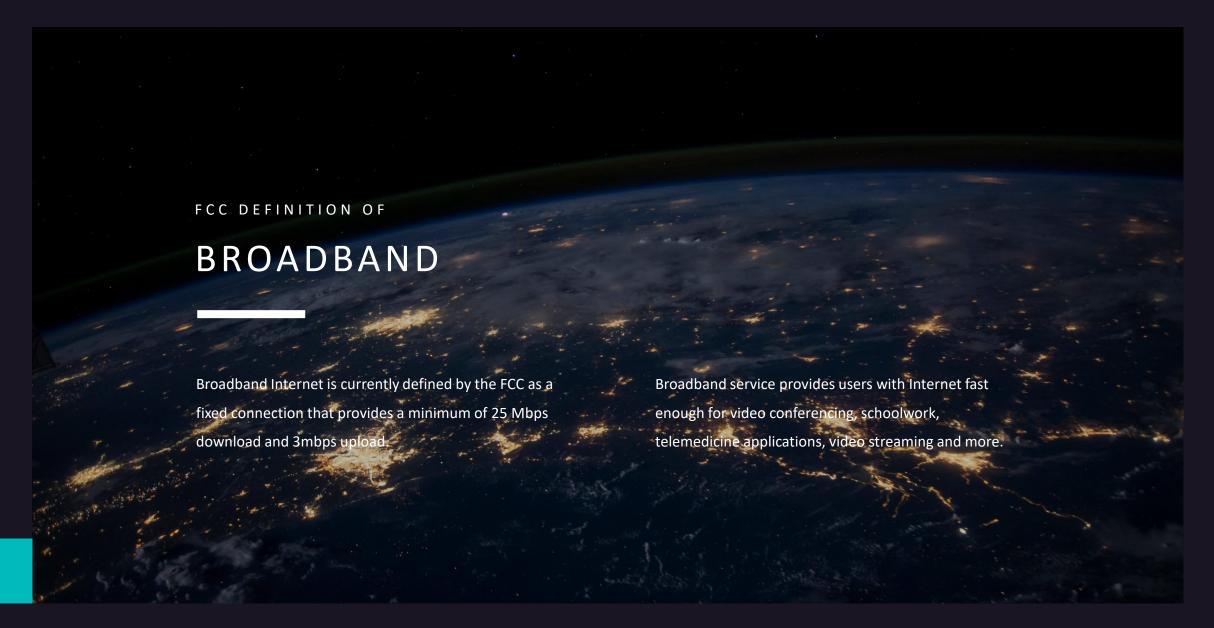
MERIT NETWORK, INC

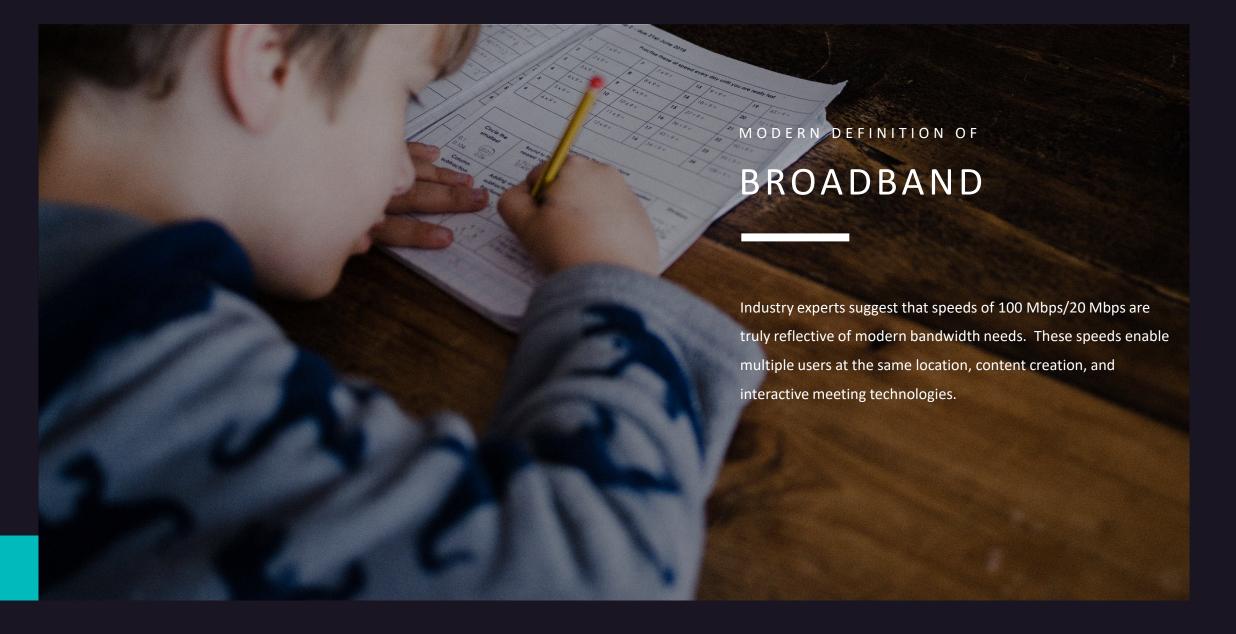


ALEXIS SCHRUBBE

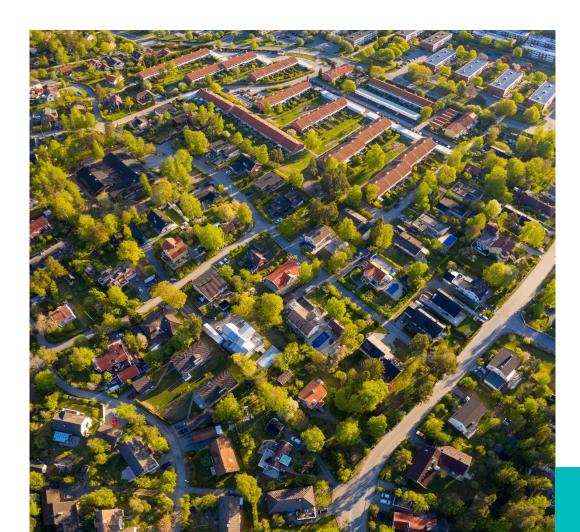
Consultant

MERIT NETWORK, INC



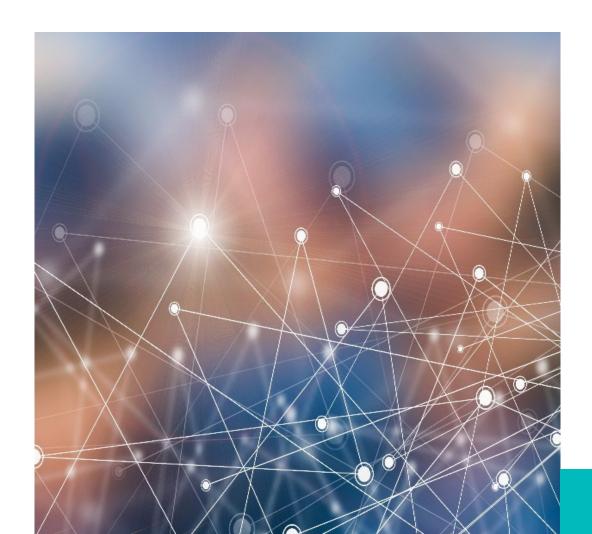


# PROJECT GOALS & DESIRED OUTCOMES



- Quantifying availability and demand
- Produce unbiased, granular and accurate household broadband access maps & visualizations including served and unserved residences and businesses
- Produce data to inform infrastructure investment and to challenge federal and state funding maps
- Gather residents' experience with broadband usage and how lack of access impacts quality of life
- Understand residents' positions regarding broadband service pricing and availability in their region
- Obtain insights regarding Internet connectivity capabilities for the county's children, college students and residents working from home

## SURVEY METHODS



### Survey modalities offered:

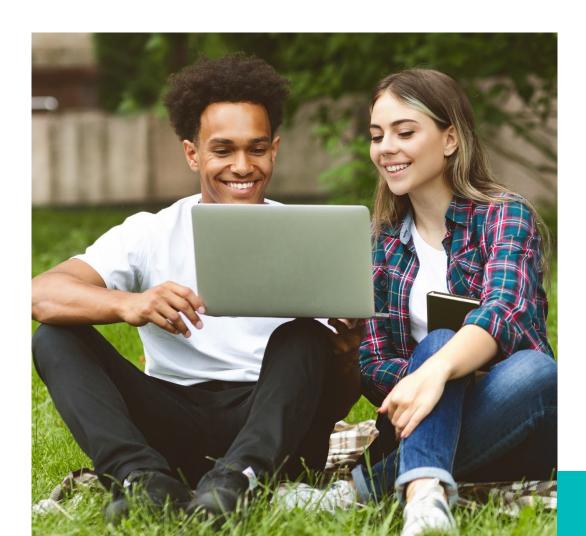
- Paper survey by mail
- Online low-bandwidth survey for cellular devices
- Online survey for connected residents
- SMS text message survey

### Participants recruited through:

- Community Partner Outreach Program
- Direct mail and email
- Media advertisements and communications

Unserved residents completed a survey only
Served residents completed a survey and a speed test

## SURVEY DATA COLLECTED



- Street address
- Number of residents at address
- Number of children under 18 at address
- Number of people taking college courses at address
- Number of residents working from home
- ISP service delivery mode (fiber, DSL, etc...)
- Satisfaction with ISP's service
- M-Lab speedtest results
- Price willingness to receive services
- Recent shopping behavior or service cancellation
- Application needs for household Internet
- Reason for lack of service at unserved households, and more



# PARTICIPATION OF COMMUNITY POPULATION

City/Township	Total Households	Survey Responses	Response %	without Broadband - 25/3	without Broadband - 100/20
COUNTYWIDE	33,971	3,550	10	77.27	98.06
City of Lapeer	3593	159	4.43%	56.60%	94.97%
Dryden Township	1824	173	9.48%	64.74%	95.95%
City of Imlay City	1572	56	3.56%	69.64%	96.43%
Attica Township	1790	221	12.35%	77.83%	96.83%
Hadley Township	1727	224	12.97%	84.82%	97.32%
Lapeer Township	1977	200	10.12%	80%	97.50%
Metamora Township	1637	192	11.73%	64.06%	97.92%
Oregon Township	2129	245	11.51%	74.29%	97.96%
Elba Township	2129	327	15.36%	76.15%	98.17%
Almont Township	2530	327	12.92%	81.35%	98.17%

Fraction

Fraction



# PARTICIPATION OF COMMUNITY POPULATION (Continued)

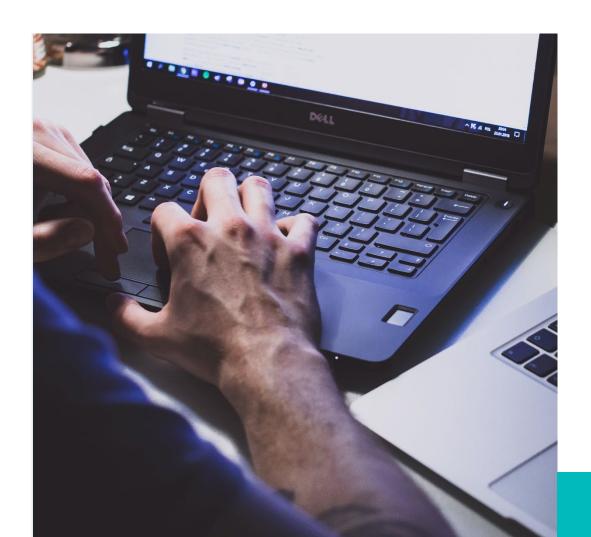
City/Township	Total Households	Survey Responses	Response %	without Broadband - 25/3	without Broadband - 100/20
COUNTYWIDE	33,971	3,550	10	77.27	98.06
Arcadia Township	1264	122	9.65%	85.25%	98.36%
Deerfield Township	2077	206	9.92%	80.10%	98.54%
Mayfield Township	3081	351	11.39%	59.54%	98.86%
Goodland Township	639	92	14.40%	92.39%	98.91%
North Branch Township	1411	113	8.01%	92.04%	99.12%
Imlay Township	1137	158	13.90%	84.81%	99.37%
Marathon Township	1736	179	10.31%	87.15%	99.44%
Burlington Township	519	67	12.91%	97.01%	100%
Burnside Township	664	82	12.35%	100%	100%
Rich Township	535	56	10.47%	100%	100%

Fraction

Fraction



## PARTICIPANT RESPONSES



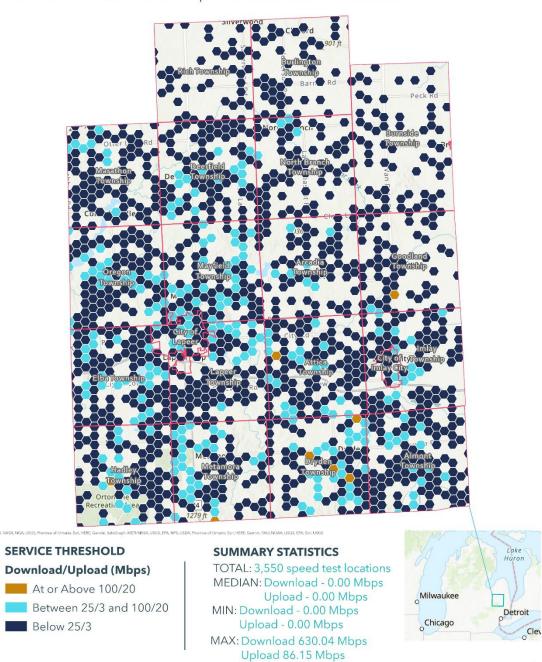
- After the data was cleaned 3,550 surveys were eligible for analysis
- 1,366 (38%) residents indicated they had some
   Internet connectivity
- 2,228 (62%) residents had no connectivity in their homes
- 1322 households with Internet access completed a speed test
- The project margin of error is 1.5%





# INTERNET SPEED TEST RESULTS

### SERVICE THRESHOLD | A COUNTYWIDE HEATMAP



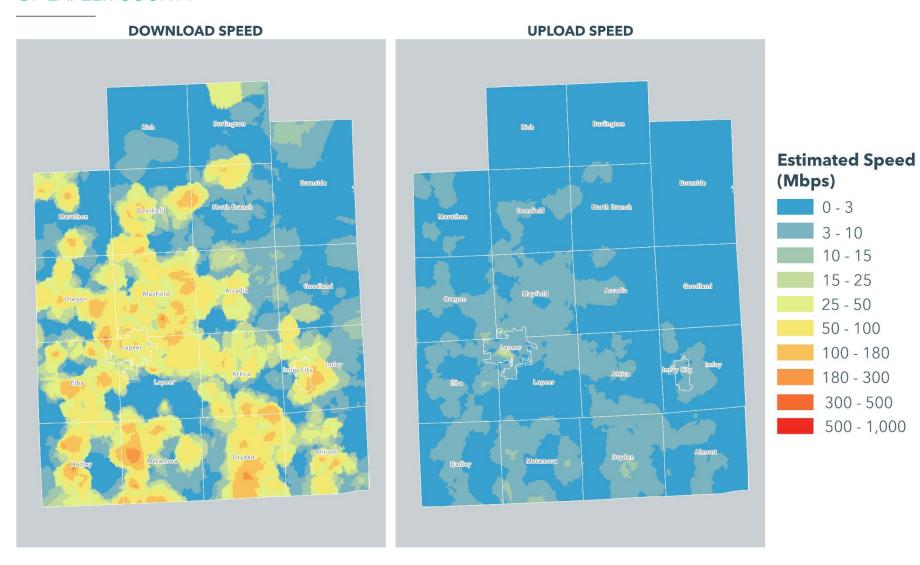


#### **SPEED ESTIMATION**

OF LAPEER COUNTY

LAPEER COUNTY

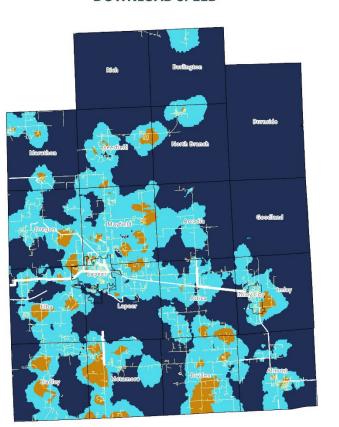
# ESTIMATED INTERNET SPEE



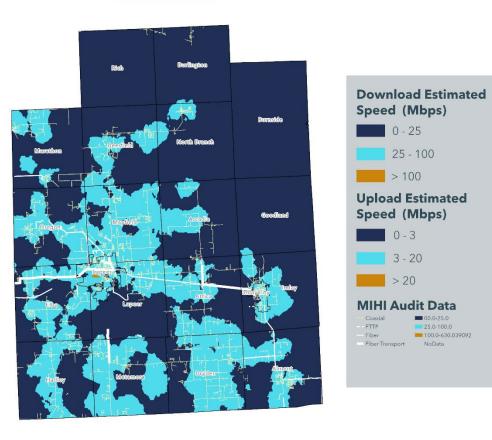
#### **INFRASTRUCTURE ESTIMATION**

OF LAPEER COUNTY

#### **DOWNLOAD SPEED**



#### **UPLOAD SPEED**



Est. NASA, NGA, USGS, Provinco of Ontano, Est. HERE, Garrier, SafeGraph, METVNASA, USGS, EPA, NPS, USDA



LAPEER COUNTY

# ESTIMATED INFRASTRUCTURE LOCATION

# SATISFACTION BY INTERNET SPEED

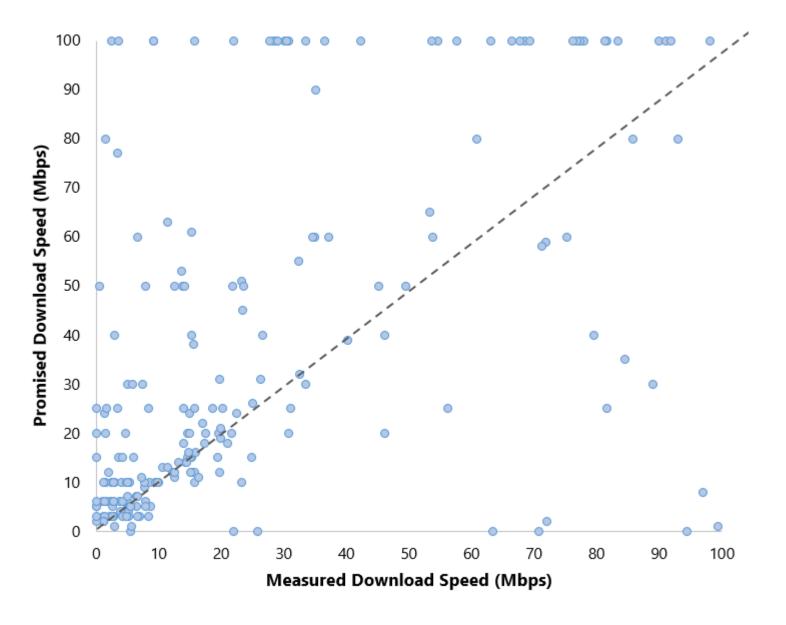


n = 1,323



## PROMISED VS ACTUAL INTERNET SPEEDS

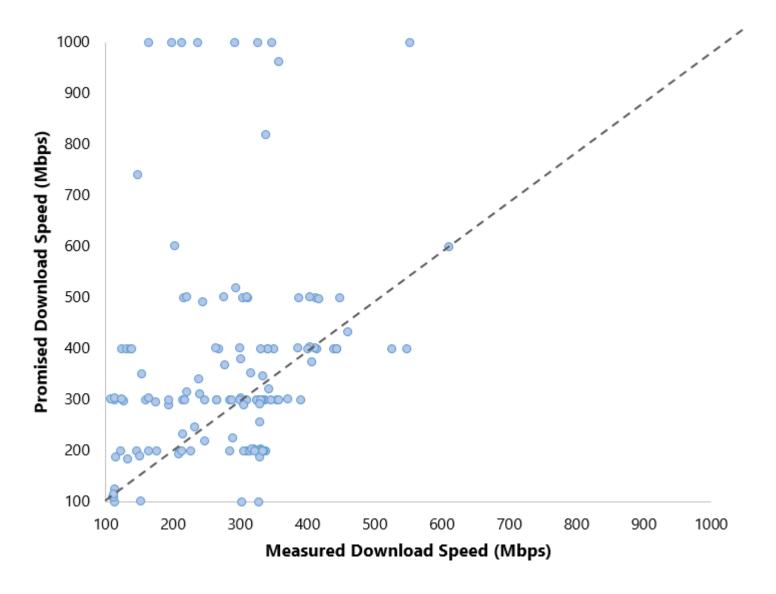
Up to 100 Mbps





## PROMISED VS ACTUAL INTERNET SPEEDS

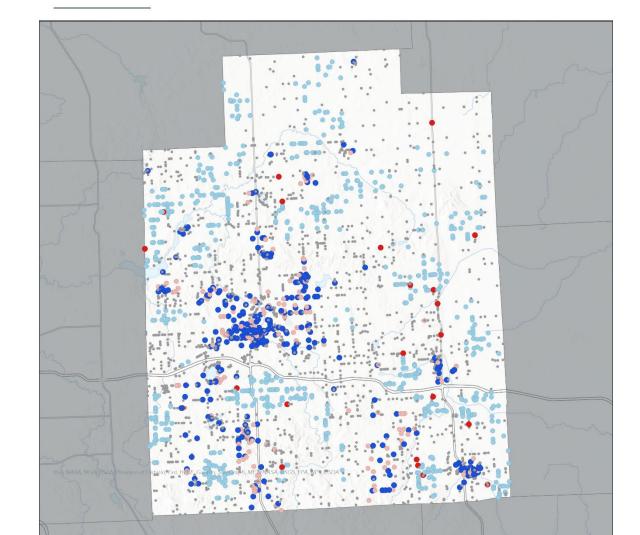
100 Mbps +





## **CLUSTERS AND OUTLIERS**

### OF LAPEER COUNTY



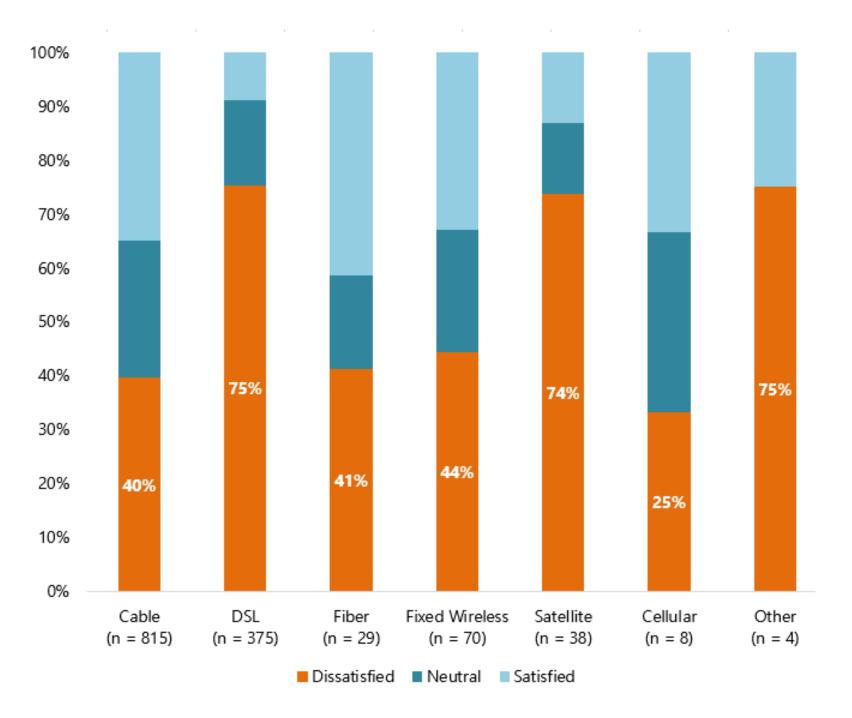
#### **DOWNLOAD SPEED CLUSTERS AND OUTLIERS**

- High-High cluster
   Low-Low cluster
- High-Low outlier
- Not significant
- Low-High outlier

LAPEER COUNTY

## **HOUSEHOLDS** WITH DIFFERENT **SPEEDS THAN NEIGHBORS**

LAPEER COUNTY SATISFACTION BY **TECHNOLOGY TYPE** 





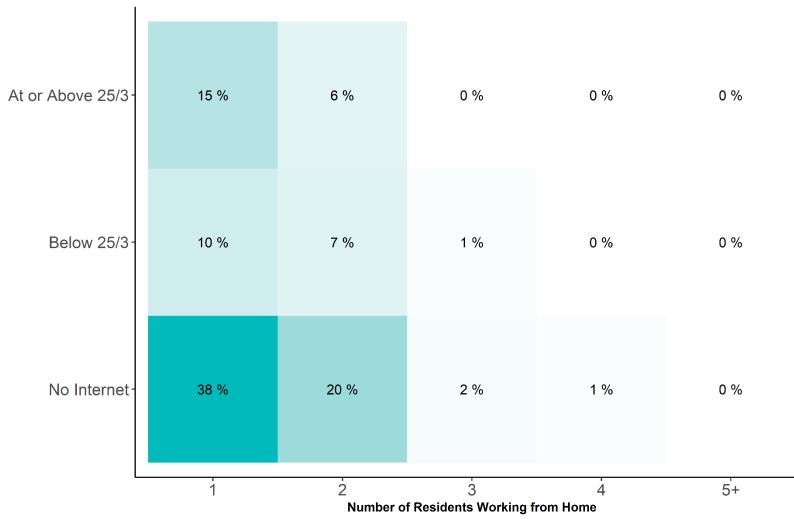
# RESIDENTS WORKING FROM HOME



$$n = 3,504$$

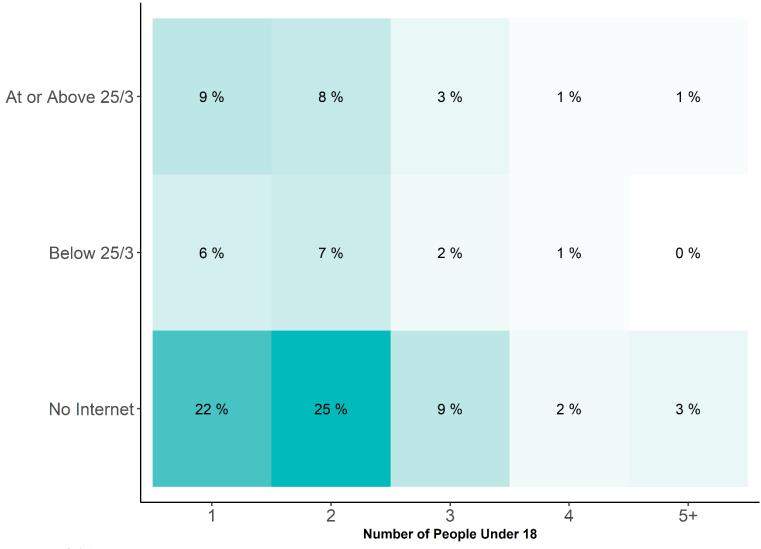


# INTERNET SPEEDS OF RESIDENTS WORKING FROM HOME

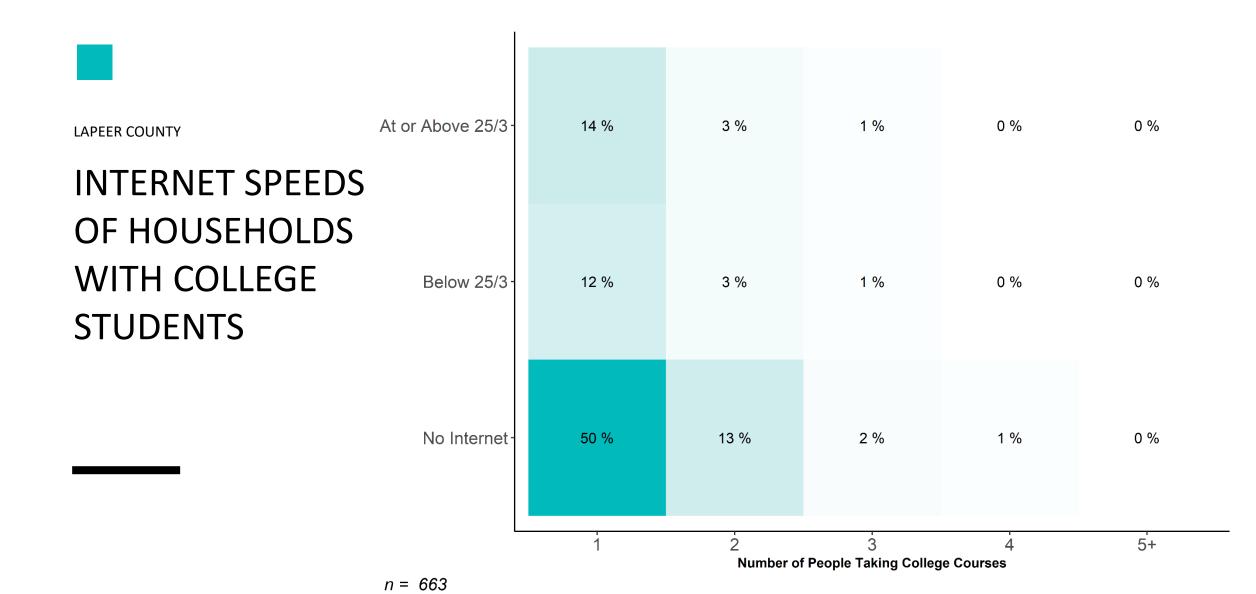


n = 1.862

# INTERNET SPEEDS OF HOUSEHOLDS WITH CHILDREN



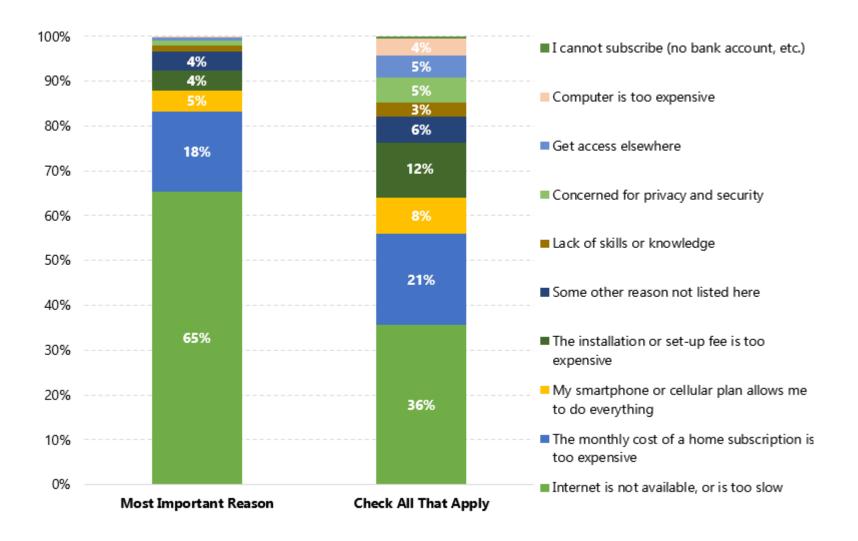
n = 914





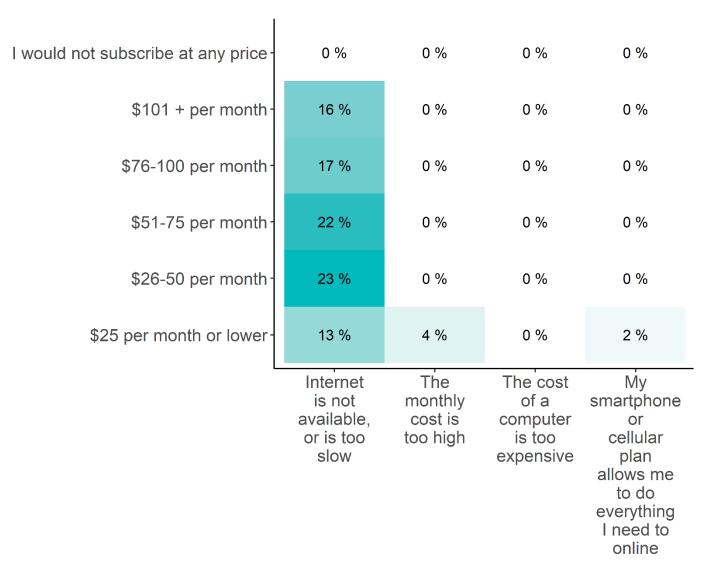


# REASONS WHY HOUSEHOLDS LACK INTERNET



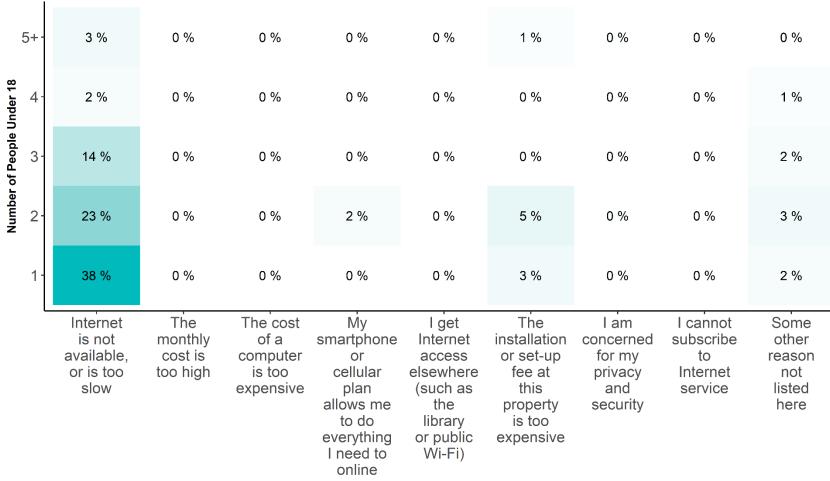


# REASONS WHY HOUSEHOLDS LACK INTERNET BY MAXIUMUM PRICE





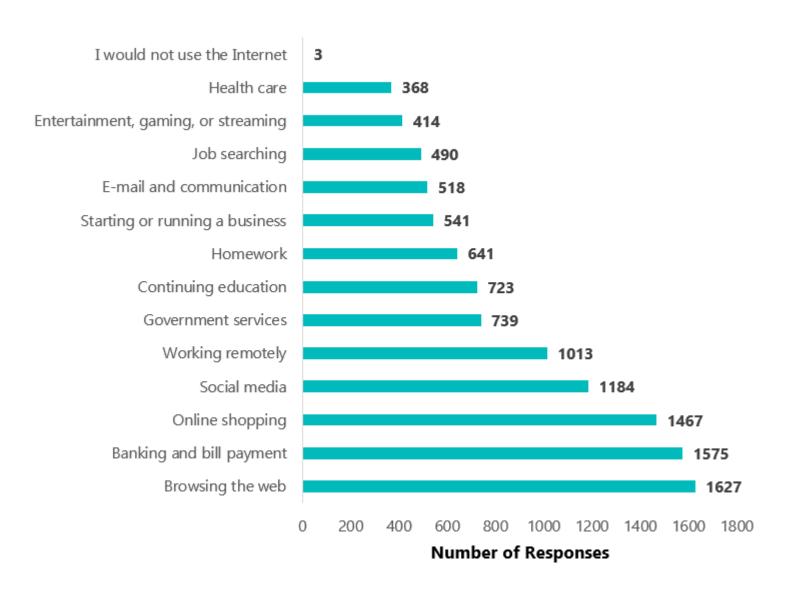
# REASONS WHY HOUSEHOLDS WITH CHILDREN LACK INTERNET



n = 299



# INTENDED USES OF INTERNET





# HOUSEHOLDS MOVING IN & OUT OF SERVICE

### SURVEY RESPONDENTS | MOVING IN AND OUT OF SERVICE



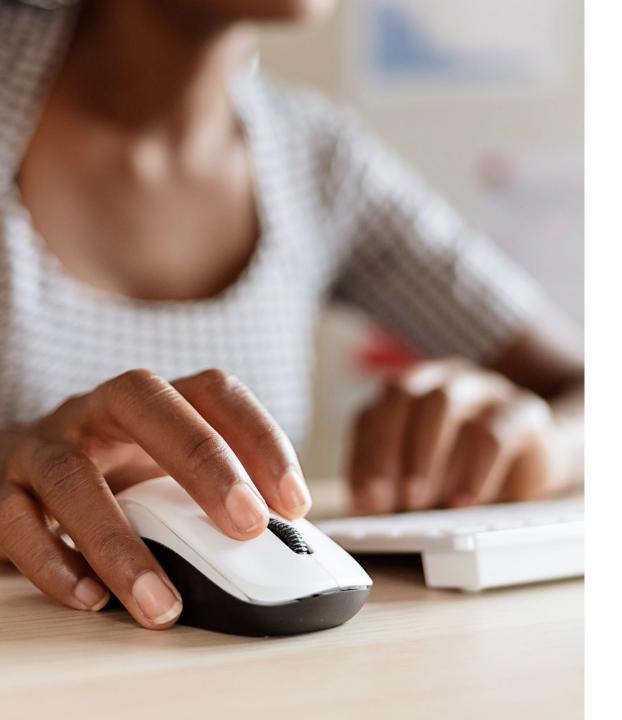
- Served Has Canceled Service in Past (87)
- Unserved Has Had Service in Past (1,695)

95% are currently unserved

- 2% are cell phone dependent
- 4% get Internet elsewhere
- 24% have a child in the home



In the past 12 months have you canceled or turned off Internet service or cut back your Internet to a less expensive service?



### **SUMMARY**

The majority of served households do not experience the internet speeds they purchased

Unserved and underserved residences exist across the county, and are concentrated in the northeast townships

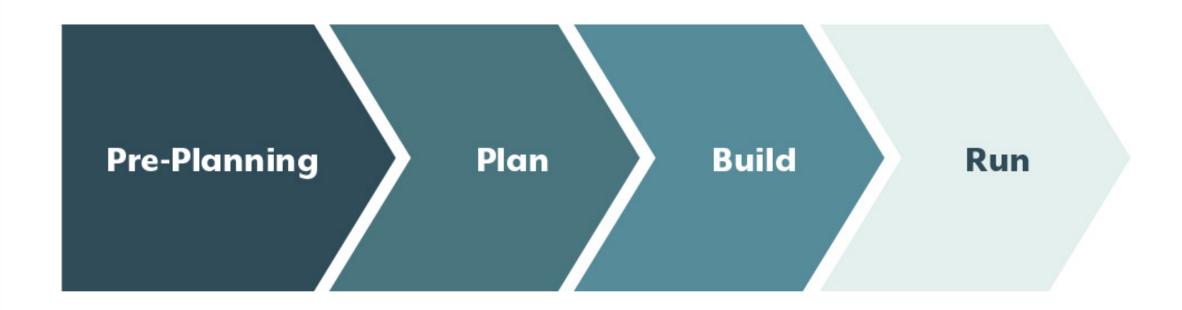
16% of households that are unable to get high-speed internet at their location are willing to pay over \$100 per month for fast internet

**21% of residents** without home internet access cite cost as the main reason they do not have service

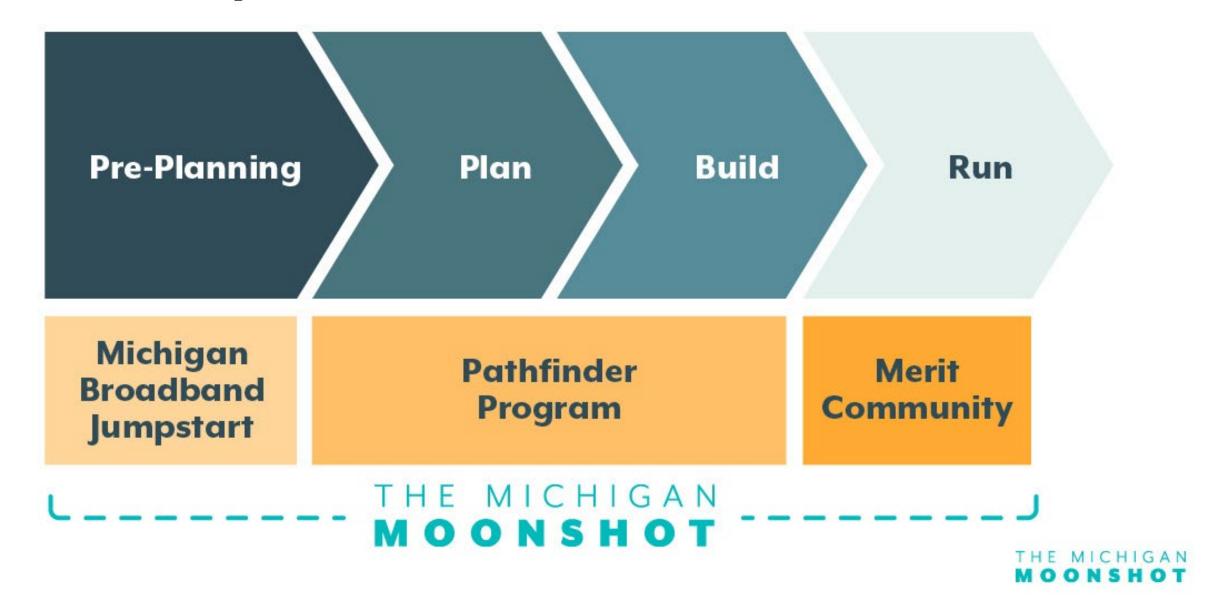
**20% of households** without access care willing to pay a maximum of \$25 per month for access



# What Needs to Happen to Get Broadband?



## **Your Nonprofit Trail Guides**





### PATHFINDER PROGRAM STEPS

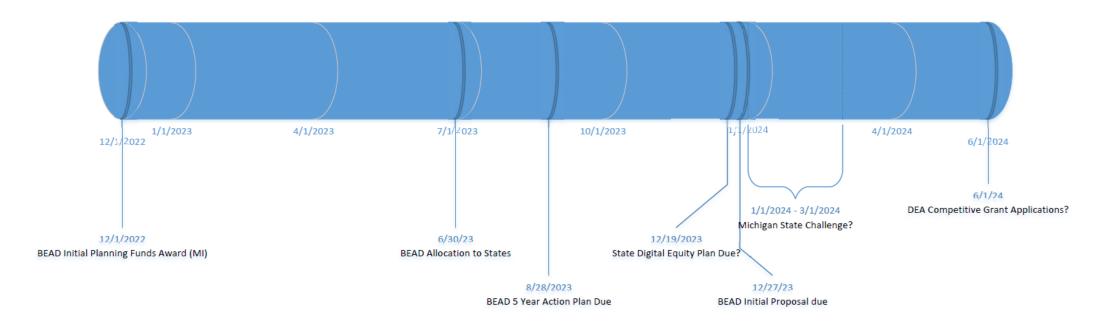
#### MAY INCLUDE

- Assess Current State & Set Goals
- Collect Connectivity Data & Resident Sentiment
- Select an Ownership & Operations Model
- Feasibility, OSP Inspection, & Pre-Engineering

- Navigate Legislative & Legal Requirements
- 6 Secure Funding
- 7 Engineer & Build or Expand
- 8 Network Operation Guidance



# BROADBAND EQUITY, ACCESS & DEPLOYMENT SUBGRANT TIMELINE (ESTIMATED)



The estimated date for the Michigan State Challenge is based on 2 assumptions: 1) MIHI will not submit their Initial Proposal until the due date, and 2) The Assistant Secretary for Communications and Information will approve the challenge process (in the Initial Proposal) as quickly as possible

### KEY DATES FOR BEAD ELIGIBILITY

**Late May 2023** – Availability Challenge deadline for Fabric 4.0

June 2023 – Fabric 3.0 publicly available

August 2023 – Location challenge deadline for Fabric 4.0

November/December 2023 – Fabric 4.0 publicly available

January 2024 – Estimated start of state map challenge process

**2024** – BEAD Subgrant application window opens

### **NEXT STEPS**

### Problem is now well defined, what next?

- •Define success what is the desired end state? (Create the 'vision')
- •Identify abilities and appetite align authorities and abilities around the 'vision'. (Create the 'mission'.)
- •Document a plan organize and institutionalize actions that leverage capacities to fulfill mission, achieve vision.

### **GUIDING PRINCIPLES**

### Because what the problem needs is leadership:

- Decisive, actionable steps clearly articulated with regular systematic review is essential for progress.
- The level of County ownership for the problem will be the most challenging decision.
- Indecision (handwringing) is simply a slow death (a path to certain failure).